MXIOI by Clint Hays







- Pre-sales support, tech support, product management, and R&D
- 10+ years in Low-Volt integration across various verticals
- Certified on ABP systems and many competitors
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- ABP was founded in 2001 as an IP technology value-added distributor in Dallas.
- Three verticals of product lines: Infrastructure, Communications, and Security
- We provide support for pre-sale design, zero-touch provisioning, post-sale tech support, training, and customer awareness events.
- We operate from Canada to South America and into the U.K.

ABP Mx101 Course Intro

- 8 hours with two breaks and a lunch period
- Designed to bring cameras online, record, and export video thru MXMC
 - Web UI, SD card, NAS, and software
- Explain differences between MOBOTIX and ONVIF systems
 - More ability, more control, more information
- Touch on à la carte ordering structure
 - o Body, sensor, mount, and cables
- Discuss the lack of backdoors and importance of documentation
 - No password backdoor, can brick the device, useful documentation for the installer
- Reasons to continue MOBOTIX training



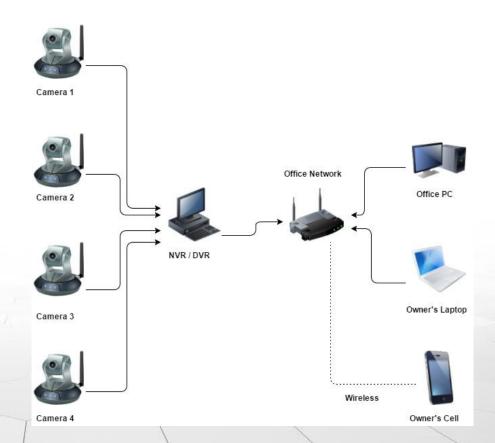


- Mobotix is a German manufacturer of decentralized IP cameras and software.
- The North American office is located in Manhattan.
- Mobotix created their own video code, MxPEG, around 2000 to decrease bandwidth and improve frame by frame capture.
- Mobotix launched the M6 series cameras to support open standards in 2017



Standard CCTV Systems

- NVR Centric
- Storage is in the NVR
- All video is streamed from the NVR
 creates a bottleneck
- If the NVR dies, the entire system is dies.
- Cameras are fairly dumb
- Heavy bandwidth between devices

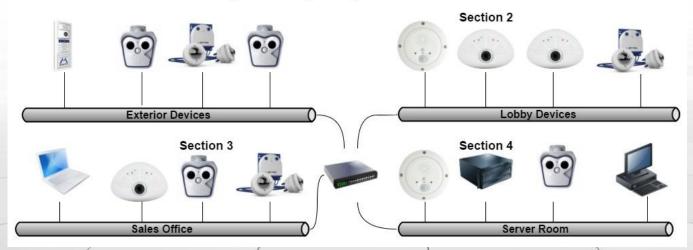




Key Topics and Differences with MOBOTIX

- MOBOTIX is an intelligent system, not a dumb camera
- Same sensors and board, different form factors
- Decentralized and independent

123 Soap Company Office Cameras







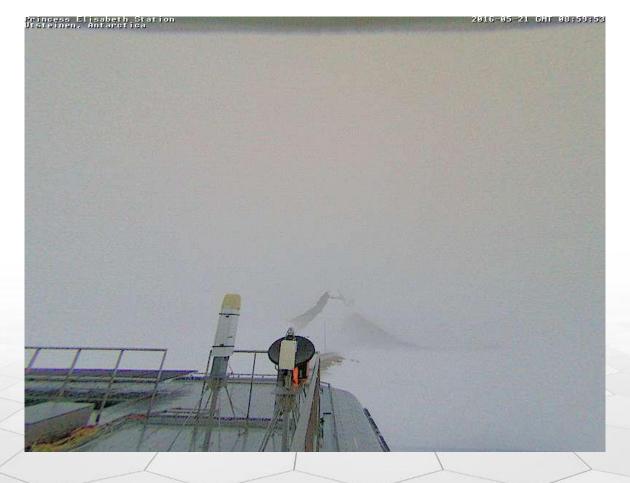


London Olympics, 2012

Vatican Apostolic Library, Vatican City

Utility plants, harbors, airports, museums, stadiums, schools, hospitals, homes, and many more





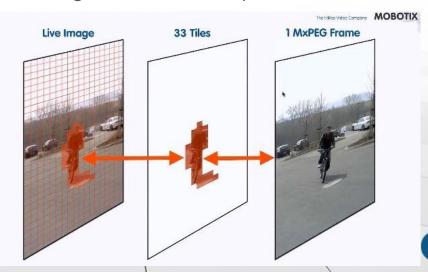
Princess Elisabeth Station, Antarctica - M24, 2009



MxPEG vs H.264 Video

- A video codec is the language in which video is streams are structured and organized through compression.
- Mobotix engineered MxPEG in 2000
- MxPEG features lip-synced audio
- Bandwidth and storage friendly, on average of 5mb or less per camera stream.







Form Factors - Single or Dual Sensors

- No Day/Night Sensor
 - No cut filter moving back and forth
 - No Re-focusing
- Color and B&W Configuration
 - Color for day time
 - B&W for low lux situation
- Different Field-of-Views
 - Point in two directions
 - ONe wide angle and one tight shot
 - License Plate sensor and wide angle
- Panoramic 180° Views
- Thermal Sensors and Optical Overlay
- Environmental Sensors with Optical



Form Factors - Indoor, Outdoor, or Vandal Housings

- Outdoor Housings
 - IP65 or IP66
 - Most have audio
 - o PIR, Temp. sensors
- Indoor Housings
 - No environmental ratings
 - Must purchase an audio model
 - MxBus is an add-on board
- Vandal Housings
 - Bullet Proof
 - o IP65, IK10++
 - Built to Order



Field of View - Angles, distance, and focal length



MOBOTIX Planning Tool for Optics



What's in a Camera?

<u>Body</u>	Sensor or Lens	<u>Mount</u>	<u>Accessories</u>
1- MX-D15Di-Sec	1- Mx-O-SDA-S-6D079 1- Mx-O-SDA-S-6D119	1- MX-D15-OPT-WHMH-Set	1- MX-Overvoltage- Protection -Box-RJ45
1- MX-D15Di-Sec	2- B041	1- MX-WH-Dome	1- Mx-O-SDA-P-6D6D
1- MX-M15D-SEC	1- Mx-O-SMA-S-6D041 1- Mx-O-SMA-S-6L079	1-MX-MH-SecureFlex-ESW S	1- MX-OPT-RS1-EXT
1- MX-c25-D016-AUD			

1 - D15, 45° day / 31°	day lens, corn	er mount, surge
protection box		

2 - D15, panoramic color, wall-mount

3 - M15, 90° day / 45° LPF, pole-mount, RS-232 box

4 - C25, color fisheye, with audio

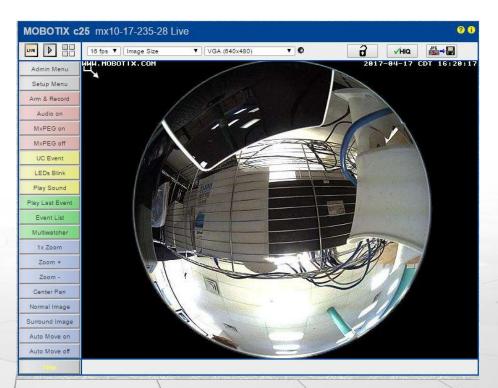


Break time 5 minutes

(Please copy the jumpdrive files to your laptops)

Camera Programming and Web UI

- User admin
- Password meinsm
- Camera default IP is unique
- Default IP sticker is on the camera
- Browser agnostic, IE for audio
- Operating system agnostic
- Independent camera programming



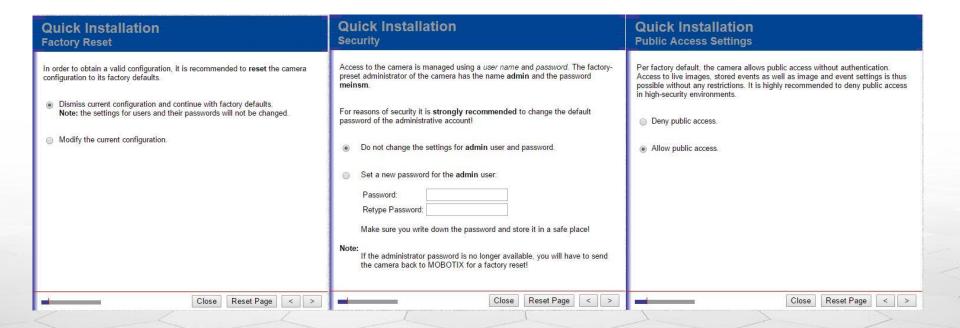


First Boot Wizard - Key Notes

- Passwords!! If you forget the passwords the camera MUST be shipped to Germany and it will cost hundreds of dollars and take weeks to reset.
- Time Zone must be set correctly within the entire project. NTP service is a must have device.
- Camera name can be changed at any time, but the default is the IP address.
- The camera can have two IP addresses. One as the default and one for the local network (192.168.x.x).



Wizard Setup - Key Notes





Wizard Setup - Key Notes (continued)





Lunch time 45 minutes

Camera Adjustments - Key Notes

General Image: Size, Image Quality, Frame-Rate, Display Mode

Exposure: Exposure Time, Frequency of Power Supply

JPEG: Video Codec, JPEG Quality

Text & Display: OSD "Camera IP: ~N ^IR Exposure Time ^Er FPS ^hj Firmware \$(ID.SWV)"

Symbols > Scroll Chart > AS



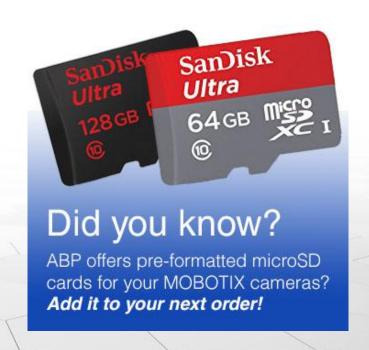
Event Control - Key Notes

- General Event Settings Arming = Enabled
- Event Overview This is where triggers are defined and enabled, "Video Motion, Activity Sensor, PIR"
- Action Group Overview This is where triggers are combined with actions to create macros
- Recording This is where you configure the recording parameters such as motion triggered recording



Storage Location and Settings

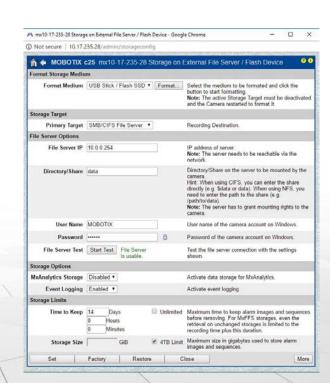
- The microSD card is the default recording location
- There is no hardware limit to the microSD card size
- Must remove the storage target before swapping microSD cards
- microSD cards must be formatted before the camera can target the card
- microSD cards can be formatted inside the camera
- There is no external bandwidth used if the camera is targeting the microSD card and there are no viewing connections to the camera
- Video playback will be faster when stored on a NAS compared to the microSD card





Setting up Storage

- SD Card by default, change to NAS (Case sensitive)
- Primary target "SMB/CIFS" File Server
- File Server IP 10.0.0.254
- Directory/Share data
- User Name admin
- Password meinsm
- File server test should now be usable
- Always set a storage limit to prevent storage hogging





Break time 5 minutes

(Please copy the jumpdrive files to your laptops)

MxManagement Center

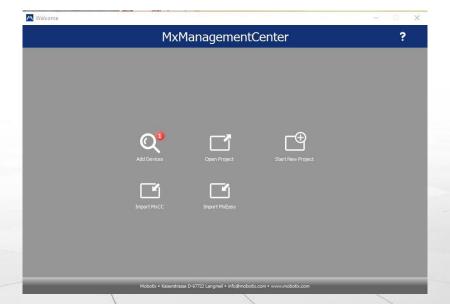
- Free software download
- Unlimited amount of cameras
- Full function-set
 - Two-way audio
 - Input & output
 - De-warping
- Can use maps or floorplans





Welcome Screen

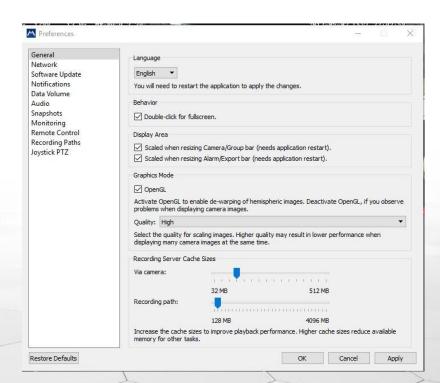
- To open the welcome screen:
 - o CTRL + SHIFT + 1
 - Hit Alt to open the menu bar
- Cameras can be added manually
- Program saves when closed





First Time Setup - Preferences Menu & UI

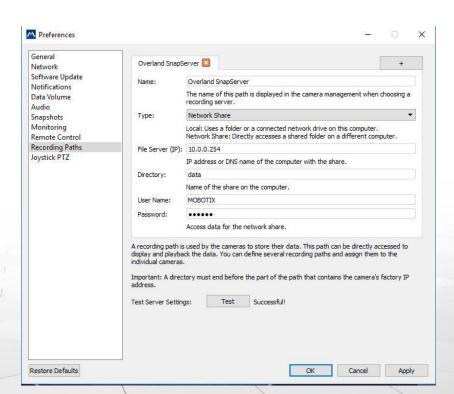
- To show the Menu Bar, hit Alt
- General > Display Area > Check both boxes to scale
- General > Graphics Mode > Check
 OpenGL if using Windows.
- CTRL + SHIFT + 1 for the welcome screen
- Locked/Unlocked symbol allows adjustment
- Click and Drag divider bars to expand
- Divider bar icons slide to change affect
- Right clicking opens menus





MxMC Recording Paths

- Defining recording paths will speed up video playback
- Multiple paths may be configured
- Paths are assigned to each camera

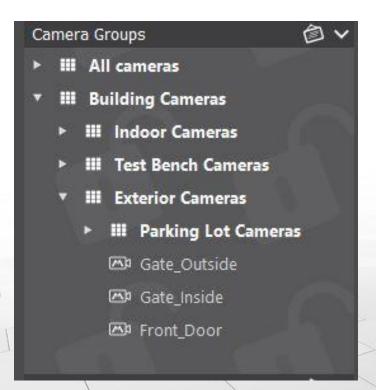




Creating Groups and Layouts

- Cameras can belong to any number of groups
- Groups can be layered
- Drag the camera to the trashcan to remove it from a group
- Layouts can be made per group
- Layouts are adjusted using the slider icons







Video Playback and Recording

- Can search by events or time to find the clips needed
- Export through MxPeg or AVI
- Can Export at native or adjust video settings
- MxPeg will require a plug in to play, MxMC, or VLC player
- MxPEG files will be much smaller



Beyond Just a Camera

- MxBus: 2-Wire powered data connection
- Input/Output connections, RS-232
- GPS, NTP, LIDAR add-ons
- T25 Door Station and Access Control
- MxMultisense environmental
- IP Notify, Messaging, Master/Slave
- 2-Way Audio
- Home automation





What Can ABP Provide?

- Pre-sales engineering
 - Typically at no cost
 - On-site surveys
 - Registered project discounts
- Equipment provisioning, network equipment/cameras/NAS/communications
- Post-sales support and technical support plans
- On-going training and new product awareness campaigns

