

Globally Trusted Data Storage Solutions

Over 1 million deployments worldwide supporting companies of all sizes, from the small business to the large enterprise



Backup & Recovery Solutions from Overland-Tandberg Data Storage Group

With the full suite of Overland-Tandberg data backup & recovery solutions, not only can you easily automate backup of all products within the suite, but you can seamlessly and cost effectively archive the data in tiered storage.

- NEO® tape solutions address the archive needs for businesses of all sizes by combining capacity, flexibility, density, high-performance and affordability.
- The RDX “hands free” rugged data protection solutions combine the portability and reliability of tape-based technology with the speed and simplicity of a hard disk drive.
- SnapServer backup & recovery solutions include high performance snapshots, replication across heterogeneous platforms (Snap EDR) and disaster recovery solution with Snap Encrypted Continuous Replication (Snap ECR).

Overland-Tandberg Promotions

AMAZING PARTNER SALES REP PROMOTIONS

- **PARTNER REP SPIFF INCENTIVES:** Sell any of the below products and receive the SPIFF listed on the last page.

How it works: Sell a qualifying product and, after claiming in the FastTrack SPIFF portal, receive the SPIFF associated with that product.

Terms & Conditions

- SPIFF Claim form (Found on the FastTrack Partner Portal) must reference PROMO CODE: **RECOVER**
- Proof of purchase (copy of the invoice) must be included as part of the claim process.
- All SPIFF claims must be submitted by July 15, 2017 in order to be eligible for payment.
- SPIFF may not be only applicable when sold at the list price without any additional discounts like “MeetComps”.
- Qualifying purchases must have been invoiced between July 2, 2017 and September 30, 2017.
- Claims for qualifying purchases must be submitted by October 15, 2017 to be processed.
- All purchases must be made through an authorized distributor to qualify.

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Amazing Sales Rep SPIFF Qualifying SKUS

Part Number	Product Name	Start Date	End Date	SPIFF Value	Quarter
SNAP-MBTX-48	XSD40 preconfigured for MOBOTIX Auto Install with 4x8TB	7/02/17	9/30/17	\$200	Q3FY17
SNAP-MBTX-44	XSD40 preconfigured for MOBOTIX Auto Install with 4x4TB	7/02/17	9/30/17	\$100	Q3FY17
SNAP-MBTX-42	XSD40 preconfigured for MOBOTIX Auto Install with 4x2TB	7/02/17	9/30/17	\$100	Q3FY17
SNAP-MBTX-41	XSD40 preconfigured for MOBOTIX Auto Install with 4x1TB	7/02/17	9/30/17	\$100	Q3FY17
SNAP-MBTX-24	XSD40 preconfigured for MOBOTIX Auto Install with 2x4TB	7/02/17	9/30/17	\$100	Q3FY17
SNAP-MBTX-22	XSD40 preconfigured for MOBOTIX Auto Install with 2x2TB	7/02/17	9/30/17	\$100	Q3FY17
SNAP-MBTX-21	XSD40 preconfigured for MOBOTIX Auto Install with 2x1TB	7/02/17	9/30/17	\$100	Q3FY17